



PRICE SHEET

INDIANA/MICHIGAN 231A



LOFTED BARN'S				
LB	PRICE	36 MO	48 MO	60 MO
0812	\$3,095.00	\$143.29	\$128.96	\$114.63
1010	\$3,295.00	\$152.55	\$137.29	\$122.04
1012	\$3,695.00	\$171.06	\$153.96	\$136.85
1014	\$3,995.00	\$184.95	\$166.46	\$147.96
1016	\$4,395.00	\$203.47	\$183.13	\$162.78
1020	\$5,195.00	\$240.51	\$216.46	\$192.41
1212	\$4,295.00	\$198.84	\$178.96	\$159.07
1214	\$4,795.00	\$221.99	\$199.79	\$177.59
1216	\$5,195.00	\$240.51	\$216.46	\$192.41
1220	\$6,295.00	\$291.44	\$262.29	\$233.15
1224	\$6,895.00	\$319.21	\$287.29	\$255.37
1230	\$8,395.00	\$388.66	\$349.79	\$310.93
1232	\$8,595.00	\$397.92	\$358.13	\$318.33
1420	\$7,595.00	\$351.62	\$316.46	\$281.30
1424	\$8,295.00	\$384.03	\$345.63	\$307.22
1428	\$9,295.00	\$430.32	\$387.29	\$344.26
1432	\$10,195.00	\$471.99	\$424.79	\$377.59
1436	\$11,095.00	\$513.66	\$462.29	\$410.93
1440	\$12,295.00	\$569.21	\$512.29	\$455.37
1620	\$8,795.00	\$407.18	\$366.46	\$325.74
1624	\$9,395.00	\$434.95	\$391.46	\$347.96
1628	\$10,395.00	\$481.25	\$433.13	\$385.00
1632	\$11,295.00	\$522.92	\$470.63	\$418.33
1636	\$12,195.00	\$564.58	\$508.13	\$451.67
1640	\$13,495.00	\$624.77	\$562.29	\$499.81

UTILITY SHEDS				
UT	PRICE	36 MO	48 MO	60 MO
0812	\$2,695.00	\$124.77	\$112.29	\$99.81
1010	\$2,995.00	\$138.66	\$124.79	\$110.93
1012	\$3,295.00	\$152.55	\$137.29	\$122.04
1014	\$3,595.00	\$166.44	\$149.79	\$133.15
1016	\$3,995.00	\$184.95	\$166.46	\$147.96
1020	\$4,795.00	\$221.99	\$199.79	\$177.59
1212	\$3,995.00	\$184.95	\$166.46	\$147.96
1214	\$4,495.00	\$208.10	\$187.29	\$166.48
1216	\$4,795.00	\$221.99	\$199.79	\$177.59
1220	\$5,795.00	\$268.29	\$241.46	\$214.63
1224	\$6,495.00	\$300.69	\$270.63	\$240.56
1230	\$7,795.00	\$360.88	\$324.79	\$288.70
1232	\$7,995.00	\$370.14	\$333.13	\$296.11
1420	\$6,895.00	\$319.21	\$287.29	\$255.37
1424	\$7,695.00	\$356.25	\$320.63	\$285.00
1428	\$8,695.00	\$402.55	\$362.29	\$322.04
1432	\$9,395.00	\$434.95	\$391.46	\$347.96
1436	\$10,295.00	\$476.62	\$428.96	\$381.30
1440	\$11,495.00	\$532.18	\$478.96	\$425.74
1620	\$8,195.00	\$379.40	\$341.46	\$303.52
1624	\$8,795.00	\$407.18	\$366.46	\$325.74
1628	\$9,795.00	\$453.47	\$408.13	\$362.78
1632	\$10,595.00	\$490.51	\$441.46	\$392.41
1636	\$11,595.00	\$536.81	\$483.13	\$429.44
1640	\$12,595.00	\$583.10	\$524.79	\$466.48

PIONEER CABINS				
PNC	PRICE	36 MO	48 MO	60 MO
1424	\$9,595.00	\$444.21	\$399.79	\$355.37
1428	\$10,595.00	\$490.51	\$441.46	\$392.41
1432	\$11,495.00	\$532.18	\$478.96	\$425.74
1436	\$12,795.00	\$592.36	\$533.13	\$473.89
1440	\$13,995.00	\$647.92	\$583.13	\$518.33
1624	\$10,695.00	\$495.14	\$445.63	\$396.11
1628	\$11,795.00	\$546.06	\$491.46	\$436.85
1632	\$12,795.00	\$592.36	\$533.13	\$473.89
1636	\$13,995.00	\$647.92	\$583.13	\$518.33
1640	\$15,495.00	\$717.36	\$645.63	\$573.89

SIDE-LOFTED BARN'S				
SLB	PRICE	36 MO	48 MO	60 MO
0812	\$3,295.00	\$152.55	\$137.29	\$122.04
1010	\$3,495.00	\$161.81	\$145.63	\$129.44
1012	\$3,895.00	\$180.32	\$162.29	\$144.26
1014	\$4,195.00	\$194.21	\$174.79	\$155.37
1016	\$4,595.00	\$212.73	\$191.46	\$170.19
1020	\$5,395.00	\$249.77	\$224.79	\$199.81
1212	\$4,495.00	\$208.10	\$187.29	\$166.48
1214	\$4,995.00	\$231.25	\$208.13	\$185.00
1216	\$5,395.00	\$249.77	\$224.79	\$199.81
1220	\$6,495.00	\$300.69	\$270.63	\$240.56
1224	\$7,095.00	\$328.47	\$295.63	\$262.78
1230	\$8,595.00	\$397.92	\$358.13	\$318.33
1232	\$8,795.00	\$407.18	\$366.46	\$325.74
1420	\$7,795.00	\$360.88	\$324.79	\$288.70
1424	\$8,495.00	\$393.29	\$353.96	\$314.63
1428	\$9,495.00	\$439.58	\$395.63	\$351.67
1432	\$10,395.00	\$481.25	\$433.13	\$385.00
1436	\$11,295.00	\$522.92	\$470.63	\$418.33
1440	\$12,495.00	\$578.47	\$520.63	\$462.78
1620	\$8,995.00	\$416.44	\$374.79	\$333.15
1624	\$9,595.00	\$444.21	\$399.79	\$355.37
1628	\$10,595.00	\$490.51	\$441.46	\$392.41
1632	\$11,495.00	\$532.18	\$478.96	\$425.74
1636	\$12,395.00	\$573.84	\$516.46	\$459.07
1640	\$13,695.00	\$634.03	\$570.63	\$507.22

GARDEN SHEDS				
GS	PRICE	36 MO	48 MO	60 MO
0812	\$2,895.00	\$134.03	\$120.63	\$107.22
1010	\$3,195.00	\$147.92	\$133.13	\$118.33
1012	\$3,495.00	\$161.81	\$145.63	\$129.44
1014	\$3,795.00	\$175.69	\$158.13	\$140.56
1016	\$4,195.00	\$194.21	\$174.79	\$155.37
1020	\$4,995.00	\$231.25	\$208.13	\$185.00
1212	\$4,195.00	\$194.21	\$174.79	\$155.37
1214	\$4,695.00	\$217.36	\$195.63	\$173.89
1216	\$4,995.00	\$231.25	\$208.13	\$185.00
1220	\$5,995.00	\$277.55	\$249.79	\$222.04
1224	\$6,695.00	\$309.95	\$278.96	\$247.96
1230	\$7,995.00	\$370.14	\$333.13	\$296.11
1232	\$8,195.00	\$379.40	\$341.46	\$303.52
1420	\$7,095.00	\$328.47	\$295.63	\$262.78
1424	\$7,895.00	\$365.51	\$328.96	\$292.41
1428	\$8,895.00	\$411.81	\$370.63	\$329.44
1432	\$9,595.00	\$444.21	\$399.79	\$355.37
1436	\$10,495.00	\$485.88	\$437.29	\$388.70
1440	\$11,695.00	\$541.44	\$487.29	\$433.15
1620	\$8,395.00	\$388.66	\$349.79	\$310.93
1624	\$8,995.00	\$416.44	\$374.79	\$333.15
1628	\$9,995.00	\$462.73	\$416.46	\$370.19
1632	\$10,795.00	\$499.77	\$449.79	\$399.81
1636	\$11,795.00	\$546.06	\$491.46	\$436.85
1640	\$12,795.00	\$592.36	\$533.13	\$473.89

LOFTED PIONEER CABINS				
LPNC	PRICE	36 MO	48 MO	60 MO
1424	\$10,695.00	\$495.14	\$445.63	\$396.11
1428	\$11,795.00	\$546.06	\$491.46	\$436.85
1432	\$12,995.00	\$601.62	\$541.46	\$481.30
1436	\$14,495.00	\$671.06	\$603.96	\$536.85
1440	\$15,595.00	\$721.99	\$649.79	\$577.59
1624	\$11,995.00	\$555.32	\$499.79	\$444.26
1628	\$12,995.00	\$601.62	\$541.46	\$481.30
1632	\$14,395.00	\$666.44	\$599.79	\$533.15
1636	\$15,995.00	\$740.51	\$666.46	\$592.41
1640	\$17,295.00	\$800.69	\$720.63	\$640.56

BARN'S				
BN	PRICE	36 MO	48 MO	60 MO
0812	\$2,595.00	\$120.14	\$108.13	\$96.11
1010	\$2,695.00	\$124.77	\$112.29	\$99.81
1012	\$2,895.00	\$134.03	\$120.63	\$107.22
1014	\$3,295.00	\$152.55	\$137.29	\$122.04
1016	\$3,595.00	\$166.44	\$149.79	\$133.15
1212	\$3,495.00	\$161.81	\$145.63	\$129.44
1214	\$3,895.00	\$180.32	\$162.29	\$144.26
1216	\$4,295.00	\$198.84	\$178.96	\$159.07

COTTAGE SHEDS				
CS	PRICE	36 MO	48 MO	60 MO
0812	\$2,895.00	\$134.03	\$120.63	\$107.22
1010	\$3,095.00	\$143.29	\$128.96	\$114.63
1012	\$3,395.00	\$157.18	\$141.46	\$125.74
1014	\$3,795.00	\$175.69	\$158.13	\$140.56
1016	\$4,195.00	\$194.21	\$174.79	\$155.37
1212	\$4,095.00	\$189.58	\$170.63	\$151.67
1214	\$4,795.00	\$221.99	\$199.79	\$177.59
1216	\$5,295.00	\$245.14	\$220.63	\$196.11
1220	\$6,395.00	\$296.06	\$266.46	\$236.85
1224	\$6,995.00	\$323.84	\$291.46	\$259.07
1230	\$8,195.00	\$379.40	\$341.46	\$303.52

GARAGES				
G	PRICE	36 MO	48 MO	60 MO
1224	\$7,795.00	\$360.88	\$324.79	\$288.70
1230	\$8,895.00	\$411.81	\$370.63	\$329.44
1232	\$9,295.00	\$430.32	\$387.29	\$344.26
1424	\$9,095.00	\$421.06	\$378.96	\$336.85
1428	\$10,195.00	\$471.99	\$424.79	\$377.59
1432	\$10,895.00	\$504.40	\$453.96	\$403.52
1436	\$11,995.00	\$555.32	\$499.79	\$444.26
1440	\$12,995.00	\$601.62	\$541.46	\$481.30
1624	\$10,195.00	\$471.99	\$424.79	\$377.59
1628	\$11,395.00	\$527.55	\$474.79	\$422.04
1632	\$12,095.00	\$559.95	\$503.96	\$447.96
1636	\$13,195.00	\$610.88	\$549.79	\$488.70
1640	\$14,395.00	\$666.44	\$599.79	\$533.15

LOFTED BARN GARAGES				
LBG	PRICE	36 MO	48 MO	60 MO
1224	\$8,395.00	\$388.66	\$349.79	\$310.93
1230	\$9,795.00	\$453.47	\$408.13	\$362.78
1232	\$10,195.00	\$471.99	\$424.79	\$377.59
1420	\$9,095.00	\$421.06	\$378.96	\$336.85
1424	\$9,695.00	\$448.84	\$403.96	\$359.07
1428	\$10,795.00	\$499.77	\$449.79	\$399.81
1432	\$11,595.00	\$536.81	\$483.13	\$429.44
1436	\$12,595.00	\$583.10	\$524.79	\$466.48
1440	\$13,795.00	\$638.66	\$574.79	\$510.93
1620	\$10,395.00	\$481.25	\$433.13	\$385.00
1624	\$10,995.00	\$509.03	\$458.13	\$407.22
1628	\$11,995.00	\$555.32	\$499.79	\$444.26
1632	\$12,395.00	\$573.84	\$516.46	\$459.07
1636	\$13,795.00	\$638.66	\$574.79	\$510.93
1640	\$15,195.00	\$703.47	\$633.13	\$562.78

SUN STUDIO				
SS	PRICE	36 MO	48 MO	60 MO
1016	\$5,295.00	\$245.14	\$220.63	\$196.11
1020	\$6,195.00	\$286.81	\$258.13	\$229.44
1216	\$6,295.00	\$291.44	\$262.29	\$233.15
1220	\$7,295.00	\$337.73	\$303.96	\$270.19
1224	\$7,995.00	\$370.14	\$333.13	\$296.11
1228	\$8,795.00	\$407.18	\$366.46	\$325.74
1230	\$9,395.00	\$434.95	\$391.46	\$347.96
1232	\$9,795.00	\$453.47	\$408.13	\$362.78

PLEASE READ

*All prices are subject to change without notice.

*All sales must be approved by Prairie Built Barns' Home Office before they are final.

*Prairie Built Barns reserves the right to correct any mistake or misrepresentation made by its employees, dealers, or other affiliates regarding its prices or policies including this price sheet.



PRICE SHEET

INDIANA/MICHIGAN 231A



CABINS				
C	PRICE	36 MO	48 MO	60 MO
0812	\$3,595.00	\$166.44	\$149.79	\$133.15
0816	\$4,195.00	\$194.21	\$174.79	\$155.37
1018	\$5,395.00	\$249.77	\$224.79	\$199.81
1224	\$7,395.00	\$342.36	\$308.13	\$273.89
1230	\$8,695.00	\$402.55	\$362.29	\$322.04
1232	\$9,195.00	\$425.69	\$383.13	\$340.56
1424	\$8,695.00	\$402.55	\$362.29	\$322.04
1428	\$9,695.00	\$448.84	\$403.96	\$359.07
1432	\$10,395.00	\$481.25	\$433.13	\$385.00
1436	\$11,395.00	\$527.55	\$474.79	\$422.04
1440	\$12,495.00	\$578.47	\$520.63	\$462.78
1624	\$9,995.00	\$462.73	\$416.46	\$370.19
1628	\$10,995.00	\$509.03	\$458.13	\$407.22
1632	\$11,695.00	\$541.44	\$487.29	\$433.15
1636	\$12,795.00	\$592.36	\$533.13	\$473.89
1640	\$13,995.00	\$647.92	\$583.13	\$518.33

DELUXE CABINS				
DC	PRICE	36 MO	48 MO	60 MO
1232	\$10,295.00	\$476.62	\$428.96	\$381.30
1424	\$9,795.00	\$453.47	\$408.13	\$362.78
1428	\$11,095.00	\$513.66	\$462.29	\$410.93
1432	\$12,095.00	\$559.95	\$503.96	\$447.96
1436	\$12,895.00	\$596.99	\$537.29	\$477.59
1440	\$14,195.00	\$657.18	\$591.46	\$525.74
1624	\$10,795.00	\$499.77	\$449.79	\$399.81
1628	\$11,995.00	\$555.32	\$499.79	\$444.26
1632	\$13,295.00	\$615.51	\$553.96	\$492.41
1636	\$14,195.00	\$657.18	\$591.46	\$525.74
1640	\$15,595.00	\$721.99	\$649.79	\$577.59

LOFTED BARN CABINS				
LBC	PRICE	36 MO	48 MO	60 MO
1018	\$5,995.00	\$277.55	\$249.79	\$222.04
1224	\$8,295.00	\$384.03	\$345.63	\$307.22
1230	\$9,595.00	\$444.21	\$399.79	\$355.37
1232	\$10,095.00	\$467.36	\$420.63	\$373.89
1424	\$9,595.00	\$444.21	\$399.79	\$355.37
1428	\$10,595.00	\$490.51	\$441.46	\$392.41
1432	\$11,595.00	\$536.81	\$483.13	\$429.44
1436	\$12,995.00	\$601.62	\$541.46	\$481.30
1440	\$13,895.00	\$643.29	\$578.96	\$514.63
1624	\$10,895.00	\$504.40	\$453.96	\$403.52
1628	\$11,995.00	\$555.32	\$499.79	\$444.26
1632	\$12,995.00	\$601.62	\$541.46	\$481.30
1636	\$14,295.00	\$661.81	\$595.63	\$529.44
1640	\$15,195.00	\$703.47	\$633.13	\$562.78

DELUXE LOFTED BARN CABINS				
LBC-DLX	PRICE	36 MO	48 MO	60 MO
1232	\$11,195.00	\$518.29	\$466.46	\$414.63
1424	\$10,695.00	\$495.14	\$445.63	\$396.11
1428	\$11,995.00	\$555.32	\$499.79	\$444.26
1432	\$13,095.00	\$606.25	\$545.63	\$485.00
1436	\$14,095.00	\$652.55	\$587.29	\$522.04
1440	\$15,195.00	\$703.47	\$633.13	\$562.78
1624	\$11,595.00	\$536.81	\$483.13	\$429.44
1628	\$12,995.00	\$601.62	\$541.46	\$481.30
1632	\$14,095.00	\$652.55	\$587.29	\$522.04
1636	\$15,195.00	\$703.47	\$633.13	\$562.78
1640	\$16,295.00	\$754.40	\$678.96	\$603.52

TOOL SHEDS				
TS	PRICE	36 MO	48 MO	60 MO
0812	\$2,995.00	\$138.66	\$124.79	\$110.93
1010	\$3,195.00	\$147.92	\$133.13	\$118.33
1012	\$3,495.00	\$161.81	\$145.63	\$129.44
1014	\$3,795.00	\$175.69	\$158.13	\$140.56
1016	\$4,095.00	\$189.58	\$170.63	\$151.67
1212	\$3,895.00	\$180.32	\$162.29	\$144.26
1214	\$4,395.00	\$203.47	\$183.13	\$162.78
1216	\$4,795.00	\$221.99	\$199.79	\$177.59
1220	\$5,795.00	\$268.29	\$241.46	\$214.63
1224	\$6,395.00	\$296.06	\$266.46	\$236.85
1228	\$6,795.00	\$314.58	\$283.13	\$251.67
1230	\$7,595.00	\$351.62	\$316.46	\$281.30
1232	\$7,995.00	\$370.14	\$333.13	\$296.11

CABANAS				
CBA	PRICE	36 MO	48 MO	60 MO
1012	\$3,995.00	\$184.95	\$166.46	\$147.96
1016	\$5,095.00	\$235.88	\$212.29	\$188.70
1020	\$6,295.00	\$291.44	\$262.29	\$233.15
1216	\$5,995.00	\$277.55	\$249.79	\$222.04
1220	\$7,295.00	\$337.73	\$303.96	\$270.19
1224	\$7,995.00	\$370.14	\$333.13	\$296.11

LIVESTOCK SHELTERS				
LS	PRICE	36 MO	48 MO	60 MO
0812	\$2,995.00	\$138.66	\$124.79	\$110.93
1010	\$3,395.00	\$157.18	\$141.46	\$125.74
1012	\$3,695.00	\$171.06	\$153.96	\$136.85
1014	\$3,995.00	\$184.95	\$166.46	\$147.96
1016	\$4,495.00	\$208.10	\$187.29	\$166.48
1020	\$5,395.00	\$249.77	\$224.79	\$199.81
1212	\$4,595.00	\$212.73	\$191.46	\$170.19
1214	\$5,195.00	\$240.51	\$216.46	\$192.41
1216	\$5,495.00	\$254.40	\$228.96	\$203.52
1220	\$6,595.00	\$305.32	\$274.79	\$244.26
1224	\$7,395.00	\$342.36	\$308.13	\$273.89
1230	\$8,795.00	\$407.18	\$366.46	\$325.74
1232	\$9,095.00	\$421.06	\$378.96	\$336.85
1420	\$7,995.00	\$370.14	\$333.13	\$296.11
1424	\$8,995.00	\$416.44	\$374.79	\$333.15
1428	\$10,095.00	\$467.36	\$420.63	\$373.89
1432	\$10,795.00	\$499.77	\$449.79	\$399.81
1436	\$11,995.00	\$555.32	\$499.79	\$444.26
1440	\$13,095.00	\$606.25	\$545.63	\$485.00
1620	\$9,695.00	\$448.84	\$403.96	\$359.07
1624	\$10,495.00	\$485.88	\$437.29	\$388.70
1628	\$11,795.00	\$546.06	\$491.46	\$436.85
1632	\$12,595.00	\$583.10	\$524.79	\$466.48
1636	\$13,795.00	\$638.66	\$574.79	\$510.93
1640	\$14,995.00	\$694.21	\$624.79	\$555.37

BUDGET SERIES				
BS	PRICE	36 MO	48 MO	60 MO
0912	\$2,495.00	\$115.51	\$103.96	\$92.41

OPTIONS:	
FLOORING UPGRADE	
3/4" Treated Plywood	\$1.00/sq. ft.
3/4" Smooth Tongue & Groove	\$0.50/sq. ft.

DOORS	
WALK-IN STEEL DOORS	
Solid	\$300.00
4-5-9-Lite	\$350.00
11-Lite	\$400.00

BARN DOORS [Treated, LP Smartside, Metal]			
Single 6'	\$125.00	Single 7'	\$150.00
Double 6'	\$250.00	Double 7'	\$300.00

BARN DOORS W/29" TRANSOM WINDOW [Treated, LP Smartside, Metal]			
Single 6'	\$225.00	Single 7'	\$250.00
Double 6'	\$450.00	Double 7'	\$500.00

GARAGE DOORS			
6'X7' Roll-Up	\$650.00	6'X7' Panel	\$750.00
9'X7' Roll-Up	\$750.00	9'X7' Panel	\$850.00
LOFT DOOR	\$100.00		

WINDOWS			
2'X3' Single Pane	\$100.00	Octagon 18"	\$100.00
3'X3' Single Pane	\$125.00	Transom 29"	\$100.00
2'X3' Double Pane	\$150.00	Transom 35"	\$125.00
3'X3' Double Pane	\$200.00	Transom 72"	\$175.00
SHUTTERS	\$75.00/Window		

INTERIOR	
Work Benches	\$15.00/linear ft.
Shelving (3-Stack)	\$15.00/linear ft.
Added Lofts	\$2.75/sq. ft.

PORCH OPTIONS	
Side Center Porch	\$550.00
Side End Porch	\$350.00
Composite Deck Upgrade	\$3.00/sq. ft.
Extra Porch Post	\$40.00 ea.
Treated Railing	\$25.00/linear ft.
Vinyl Rail Upgrade	\$450.00 (Cabins/All Sizes)
Vinyl Rail Upgrade	\$575.00 (Deluxe Cabins/All Sizes)
Vinyl Rail Upgrade	\$950.00 (Pioneer Cabins/All Sizes)

LIVESTOCK SHELTERS	
End Tack Rooms	\$750.00 All Sizes
Center Tack Rooms	\$950.00 All Sizes
Extra Stalls	\$250.00 Ea. - All Sizes

MORE OPTIONS	
92" Walls	\$150.00 (Small UT/GS Only)
Ridge Vent	\$7.50/ft.
Extra Skid	\$5.00/ft.
12" OC Joists	\$0.65/sq. ft. Upgradable on All Barns
Therma-Foil Insulation	\$0.80/sq. ft. Add-On To Any Barn
Vaper Barrier (House Wrap)	\$0.75/sq. ft. Add-On To Any Barn
Tech Shield (Wall)	\$1.25/ sq. ft. Add-On for Metal Only
Tech Shield (Roof)	\$0.80/sq. ft. Upgradable on All Barns
Silver Tech (Siding)	\$1.00/sq. ft. Upgradable LP Siding Only

ANCHOR PACKAGES	
	\$90.00/Anchor

*Anchor prices may vary depending upon individual customer upgrades.
 *Prairie Built Barns is not responsible for anchors meeting specific codes.
 *All anchors and anchor accessories become the property and responsibility of the customer upon delivery of the barn.

70 LB. SNOW LOAD PACKAGES	
GROUP 1	\$300.00 [8'x12' - 12'x16']
GROUP 2	\$600.00 [12'x20' - 12'x32']
GROUP 3	\$900.00 [14'x20' - 16'x40']

PLEASE READ

*All prices are subject to change without notice.

*All sales must be approved by Prairie Built Barns' Home Office before they are final.

*Prairie Built Barns reserves the right to correct any mistake or misrepresentation made by its employees, dealers, or other affiliates regarding its prices or policies including this price sheet.